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VOL. XXXIX. JUNE, 1903. No. 6

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OUR GRADUATES.

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Price: One dollar, each year, in advance. Issued monthly. Subscriptions date from the January issue. Single numbers, ten cents.

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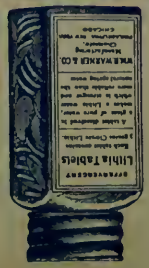

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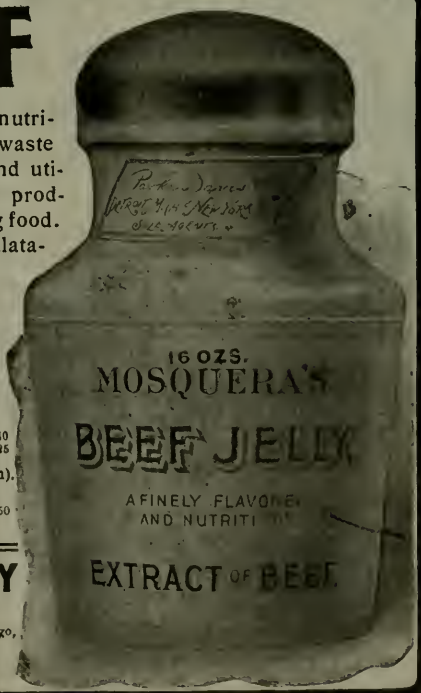

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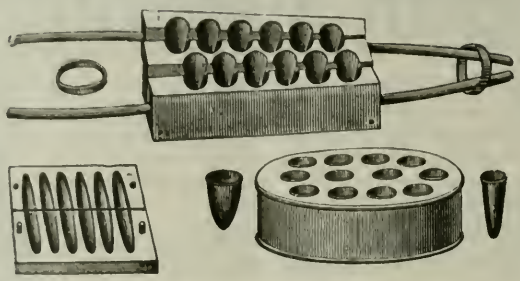

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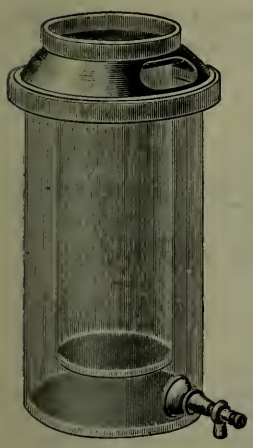

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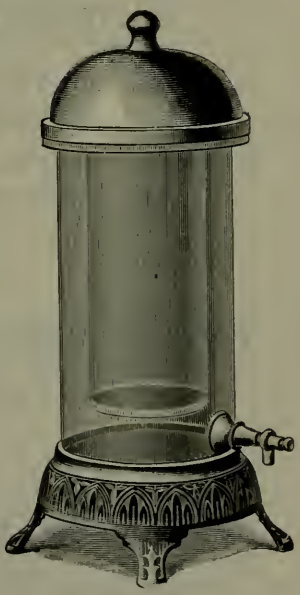

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·ALUMNI·
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PUBLISHED MONTHLY BY THE ALUMNI ASSOCIATION OF THE PHILADELPHIA COLLEGE OF PHARMACY.

VOL. XXXIX. · · · JUNE, 1903 · · · No. 6

Papers.

ADDRESS OF GEORGE BRADFORD CARR, ESQ., TO THE GRADUATES OF THE PHILADELPHIA COLLEGE OF PHARMACY—APRIL 13, 1903.

The happiest and sunniest day to the traveler is when he nears home, and for the first time maybe in many years, stands among the old familiar places and hears the greeting and the "welcome home" of those whose hopes and fears have followed him in far-away lands, and whose lives are associated with his by the tenderest ties of kinship and affection.

So, my young friends and graduates, you have reached to-night a haven on life's journey, and having passed through all the years of absence from home, family and familiar places, you go to-night from these College halls and the dreamland of youth, with its hopes and possibilities, and you stand face to face with the great unknown problems of life, upon the solution of which depends your failure or success in the coming years.

Young ladies and gentlemen of the Graduating Class, I come to you at the happiest hour of all your life. This day will never be forgotten. You have overcome all the obstacles that stood in the way; you have studied hard and faithfully; you have passed the examination, and so far as you have gone, you have been tested and "not found wanting," and to-night you possess that coveted prize, a diploma, of which you dreamed and thought in your college life, and which is now an accomplished fact. Four years ago your dream and hope was a prophecy. To-night it is a fulfilment and a consummation. You came here to learn a profession, and to learn your fitness for the great life work which you have mapped out for yourself; hope, faith and confidence in your own ability, and willingness to work, brought you here. That you have been faithful workers is best evidenced by what you have accomplished; but all that you have done here is only the preliminary work which entitles you to enter the larger field of a more active life in the years to come.

The Spartan king, when asked what boys and girls should learn: answered, "Teach them that which they will want to know when they become men and women." This is the keynote of all true education. Experience is the only safe teacher, and it has taught me many things, and I shall consider myself most happy and fortunate indeed if I may be able to point out to you a few suggestions that will help you as you go out from this College, and which will be of service as guides along the pathway of the great unknown highway, which is now opening to each one of you. You will say "good-night" to your student life, and you will go out into the world's activities to win a place for yourself in the years that lie just ahead of you. This College has been your helping hand, and these teachers have given you the benefit of their experience. They have helped you on the way toward your own individual development, and this is the only way in which you can possibly hope to succeed; for all life is individual and you stand or fall just in proportion as you impress your own personality upon the world. Your life is individual and separate and apart and alone from every other person in the universe. You must work out the problem as best you may. These teachers can help you no longer, but the impulse and direction they have given to your life; the ideals which they have held up before you; the need of discipline and training and detail, which they have given you, will speed you on the highway of life toward success, if you profit by their teaching and example. To-night you stand upon a narrow point of time; the past is history; the future is prophecy. You are at the end of student life, and at the beginning of real earnest life and hard work. To-morrow you go out alone into a great, busy, hustling world of possibilities, to make the test of the things which you have learned here. The world will give you a place and a welcome if you are entitled to it. The world owes you nothing unless you earn it; but the world is willing to give you a chance and this is all you have a right to ask for. The door of opportunity is wide open to you, and real active earnest life and fidelity to the highest ideals will surely win for you a place among your fellows. To win and keep that place largely depends upon your own efforts. If you do your work better than any one else, you are sure to win a prize in the great lottery of life. You must dignify and elevate your work.

Success depends upon many conditions. Ideal life—by that I mean that which lifts common life above the ordinary level—is always an inspiration. Aim high and do your best, is a safe and sure rule for the guidance of every one in this class, and, in fact, for every person in the world. I will try to point out a few suggestions that may be of help to you in working out the problem.

Physical conditions have much to do with a man's success. A sound body and plenty of good sleep are, perhaps, two of the most important factors in assisting a man to the highest attainable point of achievement. The body is God's temple; don't abuse it, but care for it as you would a jewel of rare beauty and priceless value. Be careful of the company you keep, and more than careful of your everyday life. Your brain must be clear to think quickly, act intelligently, and to decide at once what is best to be done. You must have an honest purpose and steady aim in your life work, for the profession which you have chosen is one requiring great detail and exactness. You must command confidence before you can command business. Your life work will bring you into close touch and contact with family life. Your relations to the family are many and varied. You can suggest and advise, and be helpful in many ways. Patience, exactness, and detail—they seem trifling things, but trifles make perfection. Michael Angelo saw a block of marble lying in the stone-yard fresh from the quarry. He said to some one: "Within that block of marble lies an imprisoned angel." Michael Angelo, with hammer and chisel, carved away piece after piece of the marble, until at last he had perfected the statue which now stands in one of the great art galleries of Italy, this angel in marble.

It is necessary that you should work hard, and don't be afraid of it. Others are working hard about you, and the world is full of stupendous activities and great aggregations. You should keep in touch with them and become a living unit of force and energy among them. Keep in harmony with all the best developments in life's varied fields of toil; live a real earnest life. You should aim at perfection in your own chosen field of labor, and in this way you will command success. The world is not ungrateful; it recognizes and gives credit to the faithful worker, and if you live up to the high standard which you have been taught here, and strive to do your best, you are sure of a recognition and the reward that follows faithful toil. You may not be brilliant, but you can be industrious and persevere. The patient,

steady workers in the world's great fields of toil are the ones most likely to reach the highest station; for learning, like hill-climbing, depends much upon steady going in the right direction. The genius of the academy and college often becomes the street-car conductor in after years. Genius is meteoric and rare.

Horace Mann, of Mass., once said "there was no genius in the world but hard work," and all experience proves that steady and constant work is like the pole star, and holds its own permanent place in the world's great industries. Constancy to a great purpose and plan, with hard toil, will always bring some sure reward. "No man liveth to himself alone." The world was not made exclusively for any one of you, and therefore you cannot hope to succeed without doing the fair, square thing to every other man. Life is many-sided, and truthfully, as Shakespeare has said, "All the world's a stage, and men and women are but players." You will need all your energy and steadfastness of purpose to accomplish the highest ambitions of your life.

The world is woven and knitted together by the ties of railroad, telegraph and telephone, and men are nearer together and in closer touch than ever before. There are no distant lands, for by the electric wire all the world is connected and related, and at the breakfast table each morning we can read what has happened the day before all over the world. All life is a chain of many links, and all the past of your life and mine, and all the future years are held together by an invisible chain which runs from the cradle to the grave; all life everywhere is a unit and all men and women are brothers and sisters in the great family of mankind. Your life and mine, if useful, and lived rightly, makes for the betterment of all life, if we use wisely our opportunities. Your life should stand for a great thought and a great service. Perform some duty, the one which lies nearest, in the highest possible way. Be of use to the world, serve its needs unselfishly and I am sure it will place a fair valuation upon your services. It doesn't owe you wages unless you earn them by honest and faithful devotion to duty. There is no chance in the world for lazy people; busy, hustling, active life has no use for them. Drones will go to the rear, for there is no place for them in the activities of professional life. Every one of you has a chance. The great world, teeming with busy life, is full of promise for each of you if you will only work, and work earnestly and faithfully, and never be afraid of work, because hard work never killed any one. I am optimistic, hopeful and happy, and believe there is a chance for every young man and woman in this College, and that that chance lies in your pathway tonight. Get up in the morning early and take that chance. Your success in the coming years is sure, but it is largely dependable upon yourself. You cannot shift the responsibility nor can you shirk any duty. The world weighs and measures each individual life in an honest balance. Youth is the seedtime of life, and in its precious, swiftly passing years you must sow for the reaping which will come by and by. Be patient in sowing, and in doing faithfully the duty that lies nearest, and the larger duties will come in God's own good time. He who would rule must first serve. The humblest toil in the lowliest places of life should be well done, and the smallest duty be discharged with fidelity. You will find that the twentieth century is material, and that all things point to material success. Money is playing a great part in the tragedy of life, and money—I say it regretfully—has become the supreme end of most living. To get money, no matter how, but to get it, is considered the all-important thing. All roads leading to the Golden Gate are full to overflowing; but, young friends, there are a thousand things which money cannot buy. Things that are sacred, love that is tender, affection that is pure, a disposition that is sweet and kind, a heart void of offence toward God—these are things which money cannot buy. I do not deny the uses of money nor the need of it. It is good, and you should strive to earn it and to keep some of it for the rainy days of life; but be sure you do not get any of it dishonestly or by dishonest means. If you do, it will become the cancer that will eat out your heart and destroy your soul.

Horace Greeley, editor and philosopher, once said: "The darkest day in the life of any young man is when he conceives for the first time the idea that he can get a dollar without squarely and honestly earning it." "Be diligent in business" is a good maxim; it is good for you to have plenty to do. Never be a time-server, and don't watch the clock too closely, for if you do, you may lose sight of the interests of your employer. Real and permanent success depends upon struggles, and battles with hard conditions will make you a strong man. Your life is what you make of it, and you can mold it if you will into a building of harmonious proportions. To do this, build deep and strong

and high and broad on the corner-stones of faith and hope in your fellow-men and a sense of your accountability to God. Choose your friendships with much care, for men are known by the company they keep, and the success of your life work depends largely upon the choice of friendships. Always remember father and mother and those who care for you, and who are ever watchful and anxious that you should get on in the world. Don't disappoint them. Have a high standard of conduct and keep yourself and your life above reproach. Believe in yourself and trust your own judgment. Be self-reliant; be prudent, yet confident. Have faith in yourself if you would inspire it and command it from others.

Don't be driftwood on the coast-line of life, floating like a dead leaf on the stream, but be a living, energizing, vitalizing force in the world. Be something, and stand for a great service to the world.

Don't mortgage to-morrow, nor draw too heavily on the bank to-day. Don't draw until you have made a deposit, and never make an overdraft. If you have health, it is wealth, and you should keep it. If you have hope, don't destroy it. If you have faith, hold fast to it. Let each day's duties and pleasures be lived within the twenty-four hours, for each to-morrow in the coming years will have its own work and bring its own responsibilities. Don't wait for happiness, but be happy now. Have faith in the future and believe in yourself, and in your capacity to do something of the world's work better than any one else can do that particular thing. But study your ability, learn what you are capable of and learn your limitations. Find out your fitness and adaptability to do the thing you would like to do. Be brave in doing, but be also brave in confessing, if you cannot do the thing which seems nearest your heart.

The acorn is prophetic of the giant oak tree, and so the largest results often come from small beginnings. Make the best of all the conditions which surround your life. Don't despise beginning at the bottom of the ladder and don't be ashamed because you are poor, but don't tell any one of it. Take the first chance to win a prize and win it if you can. The humblest service well done is the bud and promise of better things to come. You must work anywhere and everywhere, for you are, after all, the architect of your own fortunes and your own destiny. If your beginnings are small and you have few friends, make more; for "who hath a thousand friends hath not one to spare; but who hath an enemy shall meet him everywhere." Don't make enemies and don't get angry; because if you do you must get over it again, and it is not always an easy thing to do.

The fair field of opportunity lies open before you. Hard and endless toil are necessary and you must be happy and content to sing the song of joyous labor; because the activities of the world are carried on through the means of hard and ceaseless toil. To-night you will pass out of the dreamland of youth and on the morrow each one of you will become a pathfinder in the great highways of the world. No country educates its young men and women like America. Our schools, academies and colleges are giving to the young of both sexes a splendid chance to develop a magnificent manhood and womanhood. Your teachers have been your helpers in these passing years and you have breathed the inspiration and spirit of this great institution of learning. You have become the beneficiaries of all these faithful and helpful teachers, who have guided you during your college course, and now, as you say "good-night" but not "good-by," in all the coming years you should ever cherish and hold dear the happy years spent here, because it is here that you have laid the foundation of that character and that building which shall in coming years reach perfection if you are faithful to your high trust.

Young ladies and gentlemen, you are character-building, "day by day in a good or evil way." Great buildings have their foundations down deep in the earth. They must go down before they go up. So with your individual life and character; you must dig deeply and build well. Your only safeguards and sure guides are virtue, morality, a clean life, pure and sweet as your mother and father have lived before you. All your life, its happiness here, its success, and all that is worth having and keeping; all that will serve you in life's trials and its disappointments, must be established on the firm foundation of a Christian manhood and womanhood and a sublime trust and faith in the Father of us all.

If what I have said seems too serious, it is because I know from my own life's experience that the world is practical and that it is a struggle for the survival of the fittest, and that whoever cannot keep up with the procession must go to the rear; but, in spite of all that I have said, that you must work and work incessantly to make yourselves more perfect in your life work, I want for a moment to call your attention to the fact that

every life should have in it some sentiment and some appreciation of the beautiful world in which we live. I am sure that all of life was not intended for work, and that every life should have playdays and holidays.

No matter how busy you are in your life work, you must have some employment for your leisure hours—in music, among pictures, or general literature, or the study of some particular thing. In this you will find your best and most profitable recreation. In light and shade and color, cultivate a love for the beautiful. Study the chemistry of nature, its organic life; learn to love the flowers, the fields, the landscape—stretching far away into the meadows—or the undulating or rolling country, its hills and dales, the winding rivers, and the mountains that lift their hoary heads toward the sky.

All things in this beautiful world were made for your use and happiness. They are a part of your best education, and not a leaf, nor blade of grass, nor bud, nor blossom, nor shrub, nor flower that does not show the handiwork of the Creator. Nature is companionable; she has many moods, and speaks to you in many languages. In her vast laboratories the student will find, as declared in Holy Writ, "that the leaves of the trees are for the healing of the nations." I have been very happy to live near to the heart of nature and to listen to her teachings; to hear her manifold voices in the stillness of the night; to look up into the beautiful sky, studded with myriad blazing stars, which, like lamps, burn resplendent in the windows of heaven, and hanging low, like a bow of promise, the milky way, made up of the star dust of the great world of stars; and old ocean, restless and resistless, with its ever-rising and ebbing tide, moving in and out on the white sands on the shore line of the ever-widening sea forever in perfect order. Or go with me and stand in silent awe before the sublime waters of Niagara, or to the great canyons of Colorado. Or else go with me to the lofty mountain peak of Mt. Hood, in Oregon, towering 17,000 feet above the sea-level, crowned and capped with eternal snows; or sail with me down the great father of waters, our own Mississippi, whose waters for 2,600 miles run through the heart of the greatest, freest, happiest country on earth; or go with me to the vast prairies of the West, where wheat and corn grow for the feeding of the world, and whose waving plumes, beneath the genial sunshine of summer and the gentle south wind, bend like the sweep of the willow, or like the restless waters of the ever-moving sea. Or watch with me the glow and splendor of the dawn of day, and the magnificent spectacle of yellow and gold and amber and purple and red, as the great sun, at the close of the day, sinks below the western hills and twilight deepens into night. All these examples teach you to love the beautiful and the good, and give you a higher sense and finer appreciation of the world in which you live. They teach you the great lesson of the goodness and the wisdom of the God who made them, and they bring to you and teach you that there is a Providence and care over your own individual life; and that, if you hope for permanent or real success in life, you must recognize the goodness and mercy of God in your creation and preservation. The world is a great brotherhood of men and women; each in his or her place should strive to do their best. And now, my hopeful and happy friends, to-night we part as students and teachers; in the morning we meet as gladiators in the arena of the world. A fair field of competition and opportunity lies before each of you. May every hope you cherish be realized, and may every dream of success be fulfilled. May you, in the coming years, gather rich harvests from every field of toil; may your life-work in the profession which you have chosen be a splendid success. May happiness and friends, and home and family, and the world be brighter, sweeter and cleaner, because you have lived and worked and wrought; and from my heart of hearts, it is my fondest wish for each and every one of you that, as you say "good-night" to your student life, you may say hopefully "good-morning" to the day upon which you begin to toil for a place in the world's activities, and that you may work and work and work until you have climbed the rugged hillsides, up the slopes of difficulty to the mountain top of human possibilities and achievement. As the poet Longfellow has beautifully said:

"Not enjoyment, and not sorrow,
Is our destined end or way,
But to act, that each to-morrow
Finds us further than to-day.

"Lives of great men all remind us
We can make our lives sublime,
And, departing, leave behind us
Footprints on the sands of time—

"Footprints that perhaps another,
Sailing o'er life's solemn main,
A forlorn or shipwrecked brother,
Seeing, may take heart again.

"Let us then be up and doing,
With a heart for any fate;
Still achieving, still pursuing,
Learn to labor and to wait."

PHILADELPHIA ASSOCIATION OF RETAIL DRUGGISTS—JUNE MEETING.

By D. J. Reese, Recording Secretary.

The regular monthly meeting of the Philadelphia Association of Retail Druggists was held at the Philadelphia College of Pharmacy on Friday, June 5th. The minutes of the previous meeting were read and approved. The Recording Secretary reported receiving a number of communications. A letter from Charles L. Hay, president of the Pennsylvania Pharmaceutical Association, pointed out the advantage to be gained by becoming a member of that Association.

The Luzerne County pharmacists forwarded a hearty endorsement of the candidacy of W. L. Cliffe for membership on the State Board of Pharmacy.

The appointment of delegates to the meeting of the Pennsylvania Pharmaceutical Association, at Eaglesmere, was announced as follows:

Dr. C. B. Lowe, chairman; D. G. Reese, H. L. Stiles, Thos. H. Potts, W. H. Gano.

The reports of the Financial Secretary and Treasurer showed a cash balance on hand of $445.13.

The Chairman of the Legislative Committee, W. L. Cliffe, reported the passage of an Act, making it a misdemeanor to sell cigarettes or cigarette papers to any one under twenty-one years of age, and imposing a fine upon any one guilty of such misdemeanor of not more than $300 nor less than $100.

The Entertainment Committee turned in a check for $255, as further proceeds from the euchre.

Under unfinished business, Mr. Poley's proposal to change Article 3 of the Constitution, made at the May meeting, came up for action, and upon a vote being taken the change was carried. This change permits managers of retail drug stores to become members of the Association.

Under new business, Chairman Potts presented the following applications for membership, and on vote of the Association they were elected:

Geo. H. Borrowes, 1900 Pine Street.

Dr. Frank B. Kirby, 700 North Forty-third Street.

Joseph Huntingdon, 6500 Haverford Avenue.

Paul K. Boltz, 5601 Haverford Avenue.

A. A. Gracey, 4008 Lancaster Avenue.

C. C. H. Kirlin, Sixty-third Street and Girard Avenue.

Fred. P. Schwaemmle, Twenty-second and Christian Streets.

Geo. T. Lambert, 1203 Belmont Avenue.

Gustav C. F. Helm, Jr., Third and Morris Streets.

Jas. S. Jetton, Twenty-second and Wharton Streets.

Wm. C. Wolfer, 3600 Old York Road.

Geo. H. Pleasant, 500 South Eleventh Street.

Chas. E. Kelchner, Fifteenth and Master Streets.

H. C. Blair gave written notice of a proposed change in Article 15 of the By-laws as follows:

Section 1.—The Association shall issue a monthly bulletin.

Sec. 2.—The editor of the bulletin shall be appointed by the Executive Committee and his copy shall be submitted to said committee before publication.

On motion of Mr. Rehfuss, the following committee was appointed to take up the matter presented by Mr. Gallagher, of the N.A.R.D. Legislative Committee: H. C. Blair, chairman; Dr. C. B. Lowe and J. N. G. Long.

Another motion by Mr. Rehfuss to the effect that the organizer be instructed to solicit the names of jobbers of the members, was carried.

Action on the report of the Nominating Committee resulted in the election of the following delegates and alternates to the annual meeting of the N.A.R.D.:

Delegates.—Charles Rehfuss, Thos. H. Potts, D. J. Reese, S. W. Strunk, Charles Leedom, Wm. H. Sutton, Otto Kraus, Wm. B. Bell, C. W. Shull, W. H. Poley.

Alternates.—John D. Burg, N. F. Weisner, W. H. Gano, A. J. Frankberger, H. A. Nolte, S. C. Henry, Dr. A. T. Pollard, H. L. Stiles, H. J. Siegfried, J. N. G. Long.

On motion, it was decided to postpone the July meeting one week, making the date July 10th instead of July 3d.

There being no further business the meeting adjourned.

* * *

CHANGED ADDRESSES.

'90, Frank W. Cotton, c/o Wright's Pharmacy, Atlantic City, N. J.

'94, Frank H. Brennan, cor. New York Avenue and the Beach, Atlantic City. N. J.

Pharmaceutical Meeting.

The last of the present series of Pharmaceutical Meetings was held Tuesday afternoon, May 19th, with Dr. C. A. Weidemann, Secretary of the College, in the chair. The series of meetings just closed have been unusually profitable and interesting. The attendance has been quite good, and at the meeting on Tuesday the following members, besides a number of visitors, were present: Jacob M. Baer, Henry C. Blair, E. M. Boring, W. L. Cliffe, Jos. W. England, Wm. J. Jenks, Henry Kraemer, Chas. H. LaWall, Clement B. Lowe, Wm. McIntyre, Adolph W. Miller, Frank X. Moerk, O. W. Osterlund, Freeman P. Stroup, Herbert J. Watson, C. A. Weidemann, Thos. S. Wiegand, M. I. Wilbert and Florence Yaple.

Prof. F. X. Moerk presented the first paper on the programme, which was entitled "Simple Forms of Laboratory Apparatus." The author described and exhibited some new devices for chemical analysis, including a hydrogen sulphide generator and another for the estimation of carbon dioxide in carbonates. These pieces of apparatus can be easily constructed by the student, and are inexpensive. Among those taking part in the discussion of the paper were E. M. Boring, Wm. J. Jenks, Prof. C. B. Lowe and Professor Kraemer. The latter said that the hydrogen sulphide generator was an improvement in that it did away with the uncertainty of obtaining the gas, which was so frequently the case with the old form of generator; also, that the old form of apparatus for determining carbon dioxide was expensive and the results were unsatisfactory. Professor Kraemer said that he also thought that the readers of the *Journal* would be glad to know of these devices which were of such simple construction. Professor Moerk stated that in the use of the hydrogen sulphide generator in his laboratory there was a saving of about 200 per cent. in material.

The next paper was a communication from Earl H. Cone, P.D., of Cincinnati, O., entitled "Salicylic Acid and Sodium Salicylate," and was read on behalf of the author by Prof. F. P. Stroup. The author presented clinical evidence to show the superiority of natural salicylic acid over the synthetic product. The paper was accompanied with a number of specimens. Mr. Boring referred to the fact that the subject had been discussed at the last meeting of the American Pharmaceutical Association [Proc., 1902 (Vol. 50), pp. 378–393], and the consensus of opinion seemed to show that the three products, viz, methyl salicylas, oleum gaultheriæ and oleum betulæ volatile, were distinct, and the one should not be substituted for the other. In answer to a question of Dr. Weidemann, Mr. Wilbert said that at the German Hospital they employed annually about 150 pounds of synthetic salicylic acid, which is given in doses ranging from ·200 to 1·00 gramme, and that he had not known of any untoward effects from its use. Professor Lowe said that in his experience in the use of salicylates gastric disturbances were the most frequent. Professor LaWall remarked that if the natural salicylic acid was harmless, what could be the objection to its use as a food preservative? In reply to a question by Professor Kraemer, Professor Moerk said that several possible impurities might be present in the synthetic product, and that these might arise from impurities in the phenol employed or from subsequent products produced in the course of oxidation of the phenol. Professor LaWall also remarked that the odor of phenol in salicylic acid might be due to the decomposition of the latter. Professor Moerk said that about four years ago he tested a number of specimens of salicylic acid from various sources, and that none of them answered to the sulphuric acid test of the U.S.P.

M. I. Wilbert, Ph.M., presented "A Quarterly Review of Some of the More Interesting Advances in Pharmacy and Materia Medica," in which he stated that "several years ago inventive fancy, or ideas, appeared to concentrate on organic silver compounds; later they were concentrated on complicated preparations of arsenic, while at the present time quinine compounds appear to be in favor." A number of these new quinine compounds as well as a number of other new medicaments were considered.

HENRY KRAEMER,
Secretary.

* * *

'00, Wilbert H. Guest and Robert W. Tucker have opened a drug store at Willits, Mendocino County, Cal. Mr. Guest will have charge of the store and Mr. Tucker will remain at San Francisco, Cal.

'03, Jacob Sutliff has bought the drug store of Bertrand L. Miller, at Hughesville, Pa.

Annual Meeting.

The thirty-ninth annual meeting of the Alumni Association of the Philadelphia College of Pharmacy was held in the Alumni Hall, 145 N. Tenth Street, on Monday afternoon, April 13, 1903.

The meeting was called to order by the President, Wm. G. Nebig, at 3.10 o'clock.

The Secretary moved that as the minutes of the 1st annual meeting had been published in the June, 1902, ALUMNI REPORT, the reading of them be dispensed with. So ordered.

On motion, the reading of the minutes of the meetings of the Executive Board of the past year were omitted.

At the request of the President, Wm. G. Nebig, the First Vice-President, Albert Oetinger, occupied the chair, and the President read his annual report, as follows:

Fellow-Alumni: At a special meeting of the Executive Board called by your President shortly after his election, work for the ensuing year was mapped out, after a general discussion with the members of the various committees. This was done, believing that if the President had any suggestions worthy of consideration, they could be carried out while he was still in office. The hearty support of the members of the Association in carrying out these suggestions is shown by the results accomplished by the various committees. At this special meeting I appointed ex-Presidents Harry L. Stiles, '85, and Theodore Campbell, '93, as a committee to solicit subscriptions from our ex-Presidents for the purchase of a piano for the use of the students.

The responses to their appeals were immediate and liberal; the former shown by the fact that the piano was used at the first Alumni reception in October; the latter by the quality and tone of this instrument which now adorns the College auditorium.

The Committee on Finance held monthly meetings, which your President also attended, to approve and order paid all bills contracted by the Association. How well and ably they performed their work will be disclosed more fully in their annual report. While the finances of the Association are in a healthy condition there is much more to be desired and hoped for. Last year there was a profit on the ALUMNI REPORT of $180.48; this year the profit is $21.75, not counting the salary of the Editor and Business Manager. I would like to state here that the lay members of the Association could lighten the burden of the Committee on Publication by soliciting advertisements for the REPORT. If more members would take an active interest in this work there would be no need for a college appropriation.

The Committee on Social Meetings deserve the thanks of the Association for the successful meetings held during the past winter. The sociability and enjoyment which these meetings offer the students of our College and their friends would be an agreeable surprise to our older members.

The Committee on the Walter S. Sellers Memorial deserve special mention for their very faithful performance of their duty. It was no fault of this Committee that the memorial tablet was not erected two years ago. Owing to the sentiment existing among the members of the Board we had hoped to procure from the United States Government enough metal from the sunken Maine in Havana Harbor to make the memorial tablet. But after a great deal of correspondence with the United States Treasurer, we find that this could not be accomplished. On Tuesday evening we will unveil a beautiful brass tablet which will adorn the corridor of the College.

I will call your attention to the committee, consisting of M. W. Bamford, Jacob M. Baer and John D. Berg, who had charge of the Alumni supper given at the "Roosevelt" on Tuesday evening, September 9th, 1902, in honor of the graduates of this College who attended the meeting of the American Pharmaceutical Association. One hundred and sixty sat down to supper; of this number there were seventeen professors, fifteen of whom were graduates of our own dear College and members of this Association. Surely this shows what our institution has done for the advancement of pharmacy.

Thanking you for the honor conferred upon me by electing me to the highest position in your gift, and trusting you will always keep up your interest in the Alumni Association, I bid you an affectionate farewell.

WM. G. NEBIG, *President.*

On motion of the Secretary, the Annual Report of the President was accepted and ordered spread upon the minutes and printed in the ALUMNI REPORT.

The President then occupied the chair and

requested the Secretary to read his annual report.

The Secretary, Wm. E. Krewson, '69, then read his twenty-third annual report, as follows:

PHILADELPHIA, PA., April 13, 1903.

Your Secretary would submit this, his twenty-third annual report as Secretary of the Alumni Association, for the years 1902 and 1903, and which closes the thirty-ninth year of the history of our Alumni Association.

The Executive Board held five regular and two special meetings during the year. The attendance of the officers and members of the Board of Directors has been as follows:

Wm. G. Nebig, Albert Oetinger and John D. Berg have attended all of the seven meetings. Jacob M. Baer and Wm. E. Krewson attended six meetings. Freeman P. Stroup, Walter A. Rumsey and Charles H. LaWall each attended five meetings. Melvin Wm. Bamford attended four meetings. Wm. T. England, Clarence H. Campbell and Otto Wm. Osterlund each attended two meetings. Nicholas F. Weisner, E. Fullerton Cook and Roland H. French each attended one meeting. C. Carroll Meyer, Herman Dilks, Jr., and Lloyd Stanley King absent from all the meetings.

Roland H. French tendered his resignation as a member of the Board of Directors on account of removal from the city, and it was accepted at the October meeting of the Executive Board.

The following ex-Presidents were present at some of the meetings during the year: Thos. S. Wiegand, Dr. Chas. A. Weidemann, Harry L. Stiles, Theo. Campbell, Wm. Nelson Stem, Jos. W. England, Wallace Procter, John H. Hahn and Thos. H. Potts.

The ALUMNI REPORT has been issued regularly each month during the past year, and has been welcomed by each member, as has been proven by the number of congratulatory letters received by the Business Manager and Secretary. It is also greatly appreciated by the many libraries who frequently request back numbers for completing their sets for binding.

Our editor, M. W. Bamford, and the Committee on Publication, under the chairmanship of Walter A. Rumsey, deserve the thanks of the Association for the excellent work done by them during the year.

All of the committees have performed their duty and have done their work well for the interest of the Alumni Association, especially the Finance Committee, under the chairmanship of Albert Oetinger, the First Vice-President, and who has been so ably assisted by Prof. Frank X. Moerk, deserve the thanks of our entire Alumni for their services. Monthly meetings have been held by this committee and the result of their labor will be seen by their report and the report of the Treasurer.

We have added to our membership during the past year one of our former graduates and two special chemistry students, together with eighty-nine of the graduating class of 1903, making an addition of ninety-two new members—not as large an increase this year as last, owing to the fact that the graduating class this year was considerably smaller.

During the past year we have lost by the great reaper, Death, twenty of our active members, two of whom were ex-Presidents —Geo. W. Kennedy, '69, and Wm. Nelson Stem, '73. Our membership now numbers 3,262; a net gain of 72 for the year.

During the year six of our graduates who were not active members of the Association have passed away.

Twelve of our members have made application for and procured the Alumni Badge, making the number of badges issued to date 350. Every member of our Alumni should procure its badge. It would not only assist our Association financially, but it would enable our fellow-Alumni to recognize each other when they meet and thus become better acquainted with each other.

The Secretary has received during the year the following amounts, which have been paid over to the Treasurer:

For membership fees	$15 00
" duplicate membership certificate,	2 50
" " microscopy "	1 00
" new Alumni Badges	72 00
	$90 50

Among the list of those who have been called away by death during the past year will be found the names of many of our honored members, who were not only active workers in our profession, but were active and held honorable positions in other walks of life, of which the Committee on Memorial will furnish a full roll.

We have had ten honorary members in our Association, six of whom have died, leaving four members upon the roll.

We have a gentleman who is active in the wholesale drug business of our city and is also an active member of the College and Board of Trustees, as well as a member of

the Pennsylvania and American Pharmaceutical Associations, and who was at one time a matriculant of our College and attended a course of lectures, but was prevented from continuing the course owing to unforeseen difficulties which occurred and prevented him from graduating. I am sure our Alumni Association would be honored if he were elected an honorary member at our meeting to-day. I would therefore suggest the name of Mahlon N. Kline, of Philadelphia, Pa., for honorary membership in our Alumni Association.

I desire, in closing my twenty-third annual report as your Secretary, to thank our President, the members of the Finance Committee and the other officers and members for their continued forbearance and support given me during the past year, and hope I may continue to merit their esteem in the future, and I congratulate the Association upon the long line of faithful officers who have always worked for the interests of our Association and our Alma Mater, and I hope and trust that the new officers who will be elected to-day will likewise prove as faithful as their predecessors, and that our Alumni Association and grand old College may continue to prosper and extend their usefulness to the future generation of graduates and pharmacists.

Fraternally submitted,

WM. E. KREWSON, *Secretary.*

On motion, the report of the Secretary was accepted and ordered spread upon the minutes, and the suggestion was referred to a committee of three to report at this meeting.

The President appointed Prof. Jos. P. Remington, Dr. Chas. A. Weidemann and Prof. Freeman P. Stroup as the committee.

The Secretary reported that he had paid over to the Treasurer since the last meeting of the Executive Board, April 2, 1903, $500 as Secretary, and as Business Manager, $239.30.

The Finance Committee reported that they had approved bills to-day amounting to $356.61. Orders were directed to be drawn for the amounts of the bills as approved.

The Treasurer, C. Carroll Meyer, read his report, as follows:

PHILADELPHIA, PA., April 13, 1903.

To the Officers and Members of the Alumni Association, Philadelphia College of Pharmacy.

GENTLEMEN:—Your Treasurer would submit this as his third annual report as Treasurer:

RECEIPTS.

Balance in the treasury at the close of the last annual meeting, April 15, 1902	$7 64
Received from Business Manager,	1,342 54
" " Secretary	90 50
" " College	700 00
Amount of interest on deposit	7 04
	$2,147 72

DISBURSEMENTS.

Cash has been paid out as per orders drawn amounting to	$2,077 28
Leaving a balance in the treasury,	$70 44

SPECIAL SOCIAL MEETING FUND.

Balance in fund at last annual meeting	$30 80
Paid out order No. 1388	26 88
Balance in Social Meeting Fund at this date	$3 92

WALTER S. SELLERS MEMORIAL FUND.

Amount in fund at close of last annual meeting	$48 25
Received during the year	11 00
Total	$59 25
Paid out order No. 1389	29 25

Respectfully submitted,

C. CARROLL MEYER, *Treasurer.*

REPORT OF THE FINANCE COMMITTEE.

To the Alumni Association.

Fellow-Members: Your Finance Committee have held meetings during the past year on the first Tuesday of each month to approve and order paid all bills presented during the preceding month.

The work of your committee was made much easier by the co-operation of the officers of the Association. At each meeting reports were received from the Treasurer, Business Manager and Secretary, showing balances and moneys received from the dates of their previous reports.

RECEIPTS FOR THE YEAR 1902 AND 1903.

(Amount of outstanding bills at last annual meeting, $530.42.)

Balance in treasury at last report,	$7 64
Received from Business Manager,	1,342 54
" " Secretary	90 50
" " Treasurer of the College	700 00
" " interest on deposits,	7 04
	$2,152 72

(Amount of outstanding bills at this date, April 13, 1903, $902.88.)

EXPENDITURES.

Expended on account of the general work of the Association, viz.:

For filling in certificates	$26 75
" gold, silver and bronze medals,	27 69
" music at reception	21 00
" programmes at reception . . .	5 00
" stationery	6 00
" postage and postals	21 55
" Treasurer's bond	5 00
" Alumni badges	60 00
" Secretary's services	125 00
" insurance on piano	12 32
	$310 31

EXPENSES ON ACCOUNT OF "ALUMNI REPORT."

For paper, printing, wrappers and mailing REPORT	$1,598 50
Electro cuts	6 50
Business Manager's postage . . .	11 35
American Specialty Company for the sale of bottle-caps over and above contract	10 62
	$1,626 97

RECAPITULATION.

General expenses of Association,	$310 31
Expenses on account of ALUMNI REPORT	1,626 97
Appropriation to Editor and Business Manager	140 00
Total amount of expenses as per Treasurer's report . .	$2,077 28

The cost for issue of the report for the year just closed was $133.72, not including the salaries of the Editor and Business Manager.

As there is a balance of $210.44 in the treasury, your committee would submit the following preamble and resolutions, viz.:

Inasmuch as the Editor and Business Manager have offered their services to the Association, if necessary, without payment, and there being a balance of $210.44 in the treasury; therefore,

Resolved, That an order be drawn for the amount of $140, to be divided into seven parts, four parts of which is to be paid to the Editor and three parts to the Business Manager of the ALUMNI REPORT.

Resolved, That the Association recognizes with pleasure the valuable and faithful services of the Editor and Business Manager, and that a vote of thanks be tendered these faithful officers and workers.

Resolved, That a copy of these resolutions be spread upon the minutes and a copy be sent to each of these officers.

Respectfully submitted by the Committee on Finance.

ALBERT OETINGER, Chairman;
JACOB M. BAER,
WALTER A. RUMSEY,
Committee.

Prof. Frank X. Moerk moved that the report of the Committee on Finance be accepted and spread upon the minutes and the resolutions adopted as read. So ordered.

Walter A. Rumsey, '84, chairman of the Committee on Publication, read the following report, viz.:

PHILADELPHIA, PA., April 13, 1903.

To the Members of the Alumni Association, Philadelphia College of Pharmacy:

The ALUMNI REPORT has been issued each month, 3,800 copies being issued in September, the remaining months 3,600 copies. In 1902 the REPORT had contracts for advertising from thirty-nine firms, amounting to $1,687.70; this year so far we have thirty-three firms and contracts amounting to $1,548.10.

In order to make the REPORT pay for itself, and a proper remuneration to its Editor and Business Manager, more advertisements must be had, and we still believe a solicitor should be employed and allowed a commission on all new advertisements received.

Respectfully,
WALTER A. RUMSEY, Chairman;
JACOB M. BAER,
OTTO WM. OSTERLUND,
Committee.

On motion, the report of the Committee on Publication was accepted and ordered spread upon the minutes, and the matter of employing a solicitor was referred to the new Executive Board.

The Business Manager, Wm. E. Krewson, submitted the following report, viz.:

PHILADELPHIA, Jan. 20, 1903.

To the Alumni Association:

Your Business Manager would submit the following report of the business manage-

ment of the ALUMNI REPORT for the year ending December 31, 1902, Volume No. 38.

The receipts from all sources from January 1, 1902, to December 31, 1902, $1,240.82, viz.:

For advertisements . .	$1,226 26	
" sale of REPORTS . .	8 56	
" subscriptions . . .	6 00	
		$1,240 82

The expenses amounted to $1,638 96, viz.:

For printing REPORT .	$1,008 72	
" paper for " .	219 47	
" binding	136 32	
" wrapping	34 72	
" postage	180 68	
		$1,579 91
" postage, Business Manager .		13 18
" printing bill heads		3 75
" printing wrappers		26 00
" " mailing tags		2 00
" electro plates		3 50
" amount paid to Sayford Paper Specialty Company for bottle caps sold over and above the contract for advertisements		10 62
Total official orders drawn . . .		$1,638 96

Orders drawn . . $1,638 96
Receipts . . . 1,240 82
——— $398 14 — apparent deficit.

There is due the Association for advertisements up to January 1, 1903, $1,068.72.

January 1, 1902, the amount due on advertisements was $598.08, showing $470.62 more due the Association for advertisements this year than last year. Adding this $470.62 to the amount of receipts during the year it would show a credit of $72.48, or that the ALUMNI REPORT is self-sustaining instead of a deficit of $398.14 as above.

The advertisements in the REPORT during the year 1902 amounted to $1,687.70, the largest amount of advertisements appearing since the REPORT has been issued as a monthly journal.

The increased cost of labor and of the paper and the larger number printed the past year are the causes of the increase of the expenses of issuing the REPORT.

The average cost of the printing of each issue per month was $131.66.

The thanks of the Business Manager is due to the President and Committee on Publication for their assistance in procuring advertisements during the past year.

Respectfully,
WM. E. KREWSON,
Business Manager.

(*To be continued.*)

Our Graduates.

(In order to make this department of the REPORT as generally interesting as possible, the graduates of the Philadelphia College of Pharmacy are requested to send items of information concerning graduates to the editor of the REPORT. By so doing, they can keep in social touch with fellow-graduates and renew the friendships of college days.)

MEMORIAL ROSTER.

Prior—On Tuesday, February 3, 1903, at his late residence, Williamsport, Pa., Edwin A. Prior, Ph.G., '90, aged thirty-six years, one month and three days. Interred at Williamsport, Pa.

Follmer—Suddenly, at Milton, Pa., on Saturday, April 11, 1903, Daniel Follmer, Class of '84, aged forty years. Interred at Follmer Church, Milton, Pa.

Keller—On Friday, April 17, 1903, at his late residence, Seattle, Washington, Benjamin C. Keller, Ph.G., '90, of valvular disease of the heart, aged thirty-seven years, eleven months and two days. Interred at Manchester, Iowa.

Davies—On Tuesday, May 26, 1903, at his mother's residence, No. 5735 Market Street, Dr. Wm. O. Davies, Class of '89, aged thirty-five years. Interred at Fairview Cemetery, Slatington, Pa.

MARRIAGE ROSTER.

Lambert—Dyche. On Monday evening, May 4, 1903, at the Church of the Good Shepherd, Memphis, Tenn., H. G. Lambert, Class of 1895, to Miss Clyde Dyche. Mr. Lambert is the proprietor of a pharmacy at Mississippi Avenue and Lauderdale Street, Memphis.

Schindel—Eyerly. On Wednesday, June 3, 1903, at the residence of the bride's mother, Hagerstown, Md., David Philip Schindel, '96, to Miss Emma Leah Eyerly, daughter of Mrs. Albert J. Eyerly. At home after June 15, 1903, No. 119 South Potomac Street, Hagerstown, Md.

Krewson—Shoemaker. On Thursday evening, June 4, 1903, at the residence of the bride's mother, Lewisburg, Pa., by the Rev. I. H. McGann, Wm. E. Krewson, Jr., '98, of Philadelphia, to Miss Etta May Shoemaker, of Lewisburg, Pa. At home, cor. Jasper and Huntingdon Streets, Philadelphia.

Kemp—Bamford. On Tuesday, June 9, 1903, at the home of the bride's parents, in Philadelphia, Lucien Scott Kemp, Class of 1899, to Miss Leone, daughter of Mr. and Mrs. Robert Bamford. At home after July 1st at 1515 Lehigh Avenue, Philadelphia.

Janson—Snyder. On Wednesday, June 10, 1903, at Massillon, O., Edward Leonard Janson, Class of 1890, to Miss Harriet Eleanor, daughter of Mr. and Mrs. Frederick H. Snyder. At home after July 1st at 227 South McKinley Avenue, Canton, O.

ADDRESSES WANTED.

The Secretary desires the addresses of the following graduates:

'93, Harry W. Koch.
'92, Ray C. J. Head.
'90, Lenard A. Schoppe.
'91, John A. Buckner.
'82, Henry Webster.

CHANGED ADDRESSES.

'66, Wm. E. Allen, to 109 South Forty-third Street, Philadelphia.

'73, Dr. Thos. W. Wilson, Columbine, Colo.

'93, Edward J. Noon, to 24 North Thirteenth Street, Philadelphia.

'96, Theodore C. Bode, to Solida, Colo.

'96, Boyce Elliott, c/o Fischer Chemical Company, No. 14 Platt Street, New York City, N. Y.

'99, G. Emil Chalquest, to Colorado Springs, Colo.

'02, Clarence Croft, to Garrison and Washington Streets, St. Louis, Mo.

'02, Yeatman Geron, to Jefferson Hospital Dispensary, Tenth and Walnut Streets, Philadelphia, Pa.

'03, James B. Keener, to Middletown, Pa.

'03, David Stolz, to 147 North Eleventh Street, Philadelphia, Pa.

'03, Wm. Fogg Coleman, to Cheltenham Avenue, Second and Unruh Streets, Lawndale, Philadelphia.

'03, James W. Mader, to 1612 Arch Street, Philadelphia, Pa.

'03, Robert W. Allen, to 5901 Haverford Avenue, Philadelphia.

'03, Ralph L. Welsh, to 1401 Federal Street, Allegheny, Pa.

PERSONALS.

——'84, William L. Cliffe. When the Philadelphia A. R. D. sees a good thing it knows it. This happy sense of identification applies also when they see a good man. That is why William Lincoln Cliffe has been unanimously endorsed for the vacant place in the State Board. Mr. Cliffe has been active in drug interests in the city and State for twenty years. From the Hamstown and Philadelphia public schools to the Philadelphia C. P., to the presidency and treasurership at different times of the Alumni Association, President of the State Pharmaceutical Association, local Secretary of the A. Ph. A. last year and now its First Vice-President, his has been prominent work. As chairman of the legislative committees of the P.P.A and the P.A.R.D. his efforts have been timely. His stores are in the Kensington district, Philadelphia.—*Western Pa. R. D.*

——'91, H. F. Ruhl, the energetic druggist of this Borough, has just received from the proprietors of *Profitable Advertising*, published at Boston, Mass., a check for $250—the first or capital prize offered for the best retail advertisement submitted prior to March 1st, last.

The publication above mentioned offered $500 in cash prizes for advertisements in denominations of $250, $100, $50, $25, three of $10 and eight of $5 each. These sums of money put many ad writers to thinking, and the number of productions submitted was great and the contest accordingly warm. The advertisement submitted by Mr. Ruhl was one on the subject of tooth brushes, which also appeared in the *Sentinel* as his regular ad last February, and this, after a careful comparison and consideration by the judges, was considered the best in all the vast number, and he was accordingly awarded the first prize.

Mr. Ruhl is to be congratulated upon his success as a writer of advertisements and upon being the winner of this prize. He has won at least fifteen prizes prior to this, the most recent being last Fall, when he was awarded $50—the second prize in a contest for the best-written advertisement of *Printer's Ink*, in which 647 advertisements were submitted.

Mr. Ruhl's career as an advertisement writer has been a successful one, and per-

sons who follow up his productions each week in the *Sentinel* are always interested in what he has to say. They are all original, interesting, and, in fact, prize winners.—*Sentinel and Advertiser*, Manheim, Pa., May 15, 1903.

Items.

THE P.A.R.D. BULLETIN.

The monthly bulletin of the Philadelphia Association has been enlarged from four to eight pages commencing with the June issue. A marked improvement is also found in the character of the reading matter, which is more generally interesting and of broader scope. In its present shape it is a credit to the organization which it represents.

PENNSYLVANIA PHARMACEUTICAL ASSOCIATION.

The twenty-sixth annual meeting of the Pennsylvania Pharmaceutical Association will be held at Eaglesmere, June 23, 24 and 25, 1903. A good business meeting is promised, and it goes without saying that socially it is going to be a perfect success. The standing entertainment committee of the Association are known to be royal entertainers, and with the raw material they will have at Eaglesmere more than usual can be expected from this committee. For information about hotel rates, routes, etc., consult J. A. Miller, Harrisburg, Pa., or David Horn, Jr., local Secretary, whose address is Harrisburg, Pa., until June 18th, and after that date, The Lakeside, Eaglesmere, Pa.

SELLERS MEMORIAL TABLET UNVEILED.

In the report of the Commencement Exercises of the Class of 1903, published last month, mention was made of the unveiling of the Sellers Memorial Tablet in the hall of the College, on the evening of April 14th. Following are the remarks of J. W. England, who presented the tablet on behalf of the Alumni Association:

"Of the varied qualities of human character, none is more admirable than love of country, love of humanity and love of men's work in life. We should all be proud of the fact that we are citizens of the greatest nation on earth; we should all be proud of the fact that we are members of a profession whose services for humanity are second in importance to no other, and we should all be proud of the fact that we are graduates of the grand old Philadelphia College of Pharmacy—the first College of Pharmacy of the land in 1821, and the first College of Pharmacy in 1903.

"And, Mr. President, the old College has reason to be proud of the men and women who have gone forth from these walls to practice their profession. They have worked unceasingly for the welfare of humanity, not only in the daily grind of retail drug stores, but also in official capacities for city, State and nation.

"Seven years ago there graduated from this institution a youth as full of enthusiasm as those here to-night, and full of determination to do his duty in whatever position of life his labor might be cast. He elected to enter the service of the U. S. Navy as an apothecary, realizing full well that the service might bring him honor and it might bring him death. He had learned the motto of our Alumni Association—"Semper Fidus"—"Ever Faithful," and ever faithfully he performed his duty.

"On the evening of February 15, 1898, while the ship on which he was stationed lay at anchor at the quiet waters of Havana Harbor, some dastardly agency caused an explosion to take place beneath its hull and over 300 souls were hurled into eternity. That explosion was heard around the world. That explosion made heroes of the 300, brought us the Spanish-American war, and changed the current of our national history.

"Our Alumni Association feels, Mr. President, that we should honor the memory of him who has honored the old College and our Association by his fidelity to duty, and we have procured a brass tablet that I here unveil. It reads: 'In Honor of the Memory of Walter S. Sellers, Ph.G., Class of 1896, P.C.P., Apothecary of the U. S. Ship Maine, who lost his life in Havana Harbor, on February 15, 1898, while in the discharge of duty. Alumni Association of the Philadelphia College of Pharmacy.'

"We ask you to accept this tablet and place it upon the walls of the College our hero loved so well, and trust that its presence there may serve as an inspiration to the future students of this College to faithfully perform their duties to their country, to humanity and to themselves, even at the cost of life itself, if needs be."

THE STANDARD for fifteen years.
The favorite of physicians; the preference of hospitals. No other Hydriodic Acid used in the Hospital of the University of Pennsylvania.

"SYR. ACID HYDRIODIC"
HOSTELLEY'S
"THE FINEST PREPARATION OF HYDRIODIC ACID ON THE MARKET"

It will pay you to buy it in bulk and use in your prescription department; the best pharmacies do. It is exchangeable even to the last ounce.

HOSTELLEY'S HYPOPHOSPHITES

PFROMM & KINDIG
Agents - - 233 N. 2d St.

W. H. HOSTELLEY & CO.
Manufacturing Chemists
PHILADELPHIA - - - COLLINGDALE

JOHNSON'S DIGESTIVE TABLETS
"PAPOIDS"

These Tablets are being extensively advertised in the newspapers, magazines and by pamphlet distribution. Druggists who can use attractive show-cards for store and window display, or booklets for distribution, should write us.

THE BRUNSWICK PHARMACAL CO.
NEW BRUNSWICK, N. J.
JOHNSON & JOHNSON, Selling Agents

THE NAME **MULFORD**

on a package of Vaccine, Antitoxin or a Pharmaceutical is a guarantee of

PURITY, EXCELLENCE AND STRENGTH

MULFORD'S ANTITOXIN SAVES MORE LIVES

MULFORD'S VACCINE ALWAYS TAKES

Valuable and Interesting Literature, with new Price-List, mailed for the asking

H. K. MULFORD COMPANY

CHEMISTS

PHILADELPHIA NEW YORK CHICAGO

ESTABLISHED 1840.

HENRY TROEMNER

MAKER OF

Fine Scales and Weights

PRICE-LIST ON APPLICATION.

Troemner's Scales are used exclusively by all the U. S. Mints, Treasury Departments and in the Army and Naval Hospitals.

911 ARCH STREET, PHILADELPHIA.

Shinn's Liquid Rennet

BLAIR'S ALMOND MEAL in beautifully decorated screw-cap tin cans holding one-quarter of a pound each. Retails for twenty-five cents. The price is not cut and a good profit is assured to the druggist. Free samples given with each order when requested.

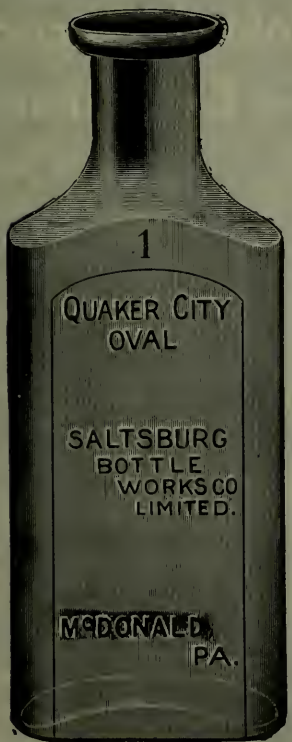
ESTABLISHED 1829

HENRY C. BLAIR Walnut and 8th Sts., PHILADELPHIA

DECLINE IN PRICE
FOR 1903
Tanglefoot Sticky Fly Paper
Will be sold to the retail trade at $2.80 per case (250 double sheets). This increases the retailers' profit to over
120%
Last year it was 95 per cent. Quality better than ever
The O. & W. Thum Co., Grand Rapids, Mich.

WANTED
ADVERTISEMENTS
COMMUNICATE WITH
WILLIAM E. KREWSON
BUSINESS MANAGER
1822 FRANKLIN STREET
PHILADELPHIA

J. NELSON P. AVART A. NELSON
SOUTHWARK
PAPER BOX CO.
MANUFACTURERS OF
DRUGGISTS'
Pill and Powder Boxes
and Powder Papers
ALSO PRESCRIPTION CORKS
We are not members of any TRUST or COMBINE; our prices will amply prove it.
MAIL ORDERS PROMPTLY ATTENDED TO
757-61 PASSYUNK AVENUE
PHILADELPHIA, PA.
Our Representative will call on request



Exact size of a 1-ounce Q C. Notice the plain Roman number which indicates the capacity of the vial.

THE QUAKER CITY OVAL is the prettiest and most serviceable prescription vial, ever put upon the market, and is sure to prove an advertisement for any druggist using it.

In our factories, located at McDonald, Pa., we use only natural gas fuel in the manufacture of druggists' glassware, which insures a product free from smoke and dust.

Send for illustrated catalogue showing lettered prescription vials, bottles for toilet waters and tooth powders, perfumers' ware, screw-cap petrolatum jars, screw-cap vials for tablet triturates, etc. A sample of any vial will be sent on receipt of three 2-cent stamps to pay postage.

The Saltsburg Bottle Works Co. Ltd.
McDONALD, PA.

W. W. WOODNUTT & CO., 1214 Arch Street, Phila., Agents.

Remember *that one of the most profitable adjuncts to a pharmacy is a well-equipped*

Soda Fountain

The American Soda Fountain Company

since the year 1832 have been the foremost manufacturers of

High-Grade Soda Water Apparatus

We are also the largest manufacturers in the world of

Soda Fountain Sundries and Supplies

Fruit Syrups, Crushed Fruits

Tumblers, Holders, Spoons

and Everything

required or desired by the down-to-date dispenser of soda water

Boston
New York
Philadelphia
Chicago
St. Louis
Baltimore
Denver
Atlanta
Dallas
Oklahoma
San Francisco

Vaccine and Antitoxin

INFLUENCED by the wishes and in response to the requests of our large clientele among physicians and pharmacists, and after a most careful scrutiny and critical examination of the methods and procedure of the laboratories of Dr. H. M. ALEXANDER & Co., we are pleased to announce having associated ourselves with them as authorized general distributors of their biological products. In the production of these biological products, as in the manufacture of our pharmaceutical preparations, the highest standards of excellence are maintained, and every detail in the processes employed is supervised by skilled scientists and bacteriologists, who have as well neglected no source of information, but have laid under contribution the most advanced processes and highest experience and skill of Europe and America in the production of various Serums and Antitoxins now so successfully employed in the treatment of the various septic diseases. To this end, the laboratories throughout England and the continent of Europe are visited and studied, and their methods carefully analyzed and compared, that whatever of scientific interest and novelty they possess may be utilized. The selection of animals is delegated to experts only, proper consideration being given to the question of age, breed and stock. The laboratories and stables are kept scrupulously clean, a careful system being inaugurated whereby all duties, such as feeding, cleaning and disinfecting, are regularly attended to with every care in order to preserve the highest degree of sanitary and hygienic conditions, that serums and virus possessing the greatest degree of purity and activity may be insured.

With due appreciation of the favor accorded us in the past, and soliciting a continuance of your confidence and specification of our products, we are,

Yours very truly,

JOHN WYETH & BROTHER, Inc.

WM. H. BROWN & BRO.'S PERFUMES

HIGH-GRADE QUADRUPLE EXTRACTS

SNOW VIOLET, PEARLS-OF-VIOLETS

PEARLS-OF-ROSES, ORCHARD BLOSSOMS
PEARLS-OF-LILIES, FLOWERS-OF-JAPAN
PEARLS-OF-HYACINTH, MARGUERITE
HELIOTROPE BLOSSOMS, WHITE ROSE BUDS

PEARLS-OF-VIOLETS
TALCUM
TOILET POWDER

SACHET
POWDER, &C.

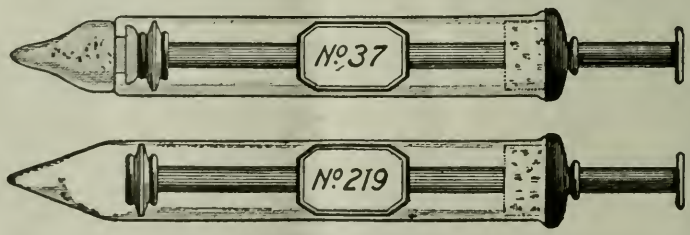
Your correspondence is solicited

EAU DE TOILETTE
PEARLS-OF-VIOLETS
Pre-eminently the Toilet Requisite of America

Price List and Sample Vials of quadruple odors mailed on application

WM. H. BROWN & BRO. PERFUMERY CO., Baltimore, Md.

Two Desirable Glass Syringes



½-OUNCE CAPACITY

Made with Rubber Washers or Packing

These Syringes will not leak, are much cheaper than Hard Rubber, and can be kept cleaner.

No. 37, with Soft Rubber Tip,	dozen in a box	dozen, $0.75
" " " "	each in wood case	" .85
No. 219, Glass Conical Point,	dozen in a box	" .50
" " " "	each in wood case	" .60

JOHN M. MARIS & CO.

Philadelphia **New York**

TO THE RETAILER—10 GROSS LOTS

25% DISCOUNT

THE AMERICAN PAPER BOTTLE CAP

ONLY....

gives this appearance ON THE BOTTLE

Do not purchase any Cap until you see how it looks

ON THE BOTTLE

Write for Samples

Have your NAME on the cap

Ask your Supply House for the AMERICAN cap

MANUFACTURED BY

SAYFORD PAPER SPECIALTY CO.

CAMDEN, N. J.

ALUMNI ASSOCIATION, P. C. P.

Every Member of the Association should procure the Alumni Badge

STYLE OF BADGES

No. 1 Badge to be worn as charm attached to watch chain

No. 2 Badge to be worn as pin fastened to coat

Viz.: The Lettering on the face to be enameled in blue and black, and on the reverse side with owner's initials enameled in different colors, with the Class-year and number of Badge engraved in script.

PRICE OF BOTH STYLES, $6.00

Send to Secretary for Blank Order to fill up

COCAINE

Large Crystals

Small Crystals

Our Cocaine Hydrochlorate is **CHEMICALLY PURE**

and may therefore be relied upon to produce accurate therapeutic results

MALLINCKRODT CHEMICAL WORKS, ST. LOUIS, NEW YORK

A NEW STANDARD

EVERY DRUGGIST is acquainted more or less with the history and preparation of perfumes. Modern flower culture and extraction, however, is a great scientific industry, conducted with great secrecy by the respective French houses.

The vast improvements in flower extraction, coupled with our direct connection with the best French concerns, make it easy for us to-day to make Quintet or Double Quintet perfumes, just as easy as triple extracts are made by old processes, and we do it; we have the materials, we have the formulas, and know how. This is why and how we can create a NEW STANDARD.

They are true and unalterable perfumes for Pharmacists only.

SPECIAL ADVERTISING OFFER

Order One-Half Pound Each

Acton Carnation Pink	$2.00
Acton True Violet	2.00
Acton Brier Apple Blossom	2.00
Acton White Rose	2.00
Acton Heliotrope	2.00
	$10.00

We will send free 1 doz. G. S. ½ oz. perfumes, in fine individual boxes.

Or 3 doz. ¼ oz., on very fine imported easel.

GUARANTEE.—Thoroughly compare with other goods, and if not superior return at our expense. Terms, 30 days.

Expressage prepaid, except to remote points.

Special discounts and quality will explain why you ought to make this your leading line.

Double the above order and we'll send both offers.

IF YOU HAD THE TIME

We could show hundreds of the following endorsements:

"We have doubled our perfume sales with your goods."
J. J. FINNEY, Ph.G.
York and Douglass Sts., Phila.

"Your goods are good goods."
JOS. T. GRIFFITH, Ph.G.
11th and Vine Sts., Phila.

"More than pleased with your perfumes."
W. E. KREWSON, Jr., P.D.
Huntingdon and Jasper Sts., Phila.

"Rather sell your perfumes than any other."
W. H. REESER, Ph.G., Reading, Pa.

"A few drops on a little girl's dress sold me a half pint bottle." J. G. WEAVER, Ph.G., Strasburg, Pa.

"Your perfumes are great sellers. Customers always pleased." W. O. FRAILEY, Ph.G., Lancaster, Pa.

A. A. LEFEVRE, PH.G., Manufacturing Perfumer and Chemist

Salesmen of Ability and Experience Wanted

LANCASTER, PA., U. S. A.

"FACTS AND SUGGESTIONS," AN INTERESTING BOOKLET, MAILED FREE ON APPLICATION.

They Will Come Back

for **Goldbeck's Malt Extract.** It is palatable and does the business besides. It is a hard case of appetite which does not respond to this tasteful and perfectly prepared Malt.

Why undertake to push an indifferent product for which no one is responsible when **Goldbeck's** will always sell itself after the first sample?

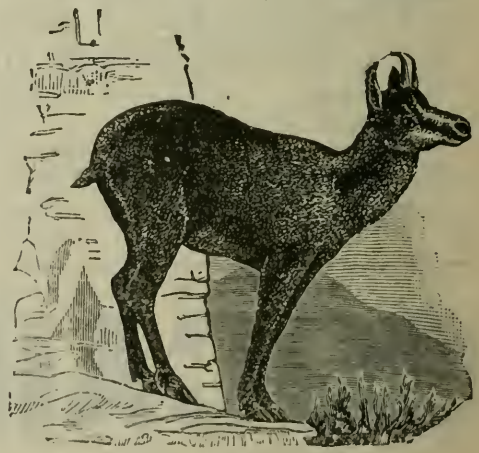
All the prestige and reputation of the manufacturers stand behind

GOLDBECK'S
MALT EXTRACT

JOHN F. BETZ & SON, Limited,
CROWN AND CALLOWHILL STS.,
PHILADELPHIA, PA.

ENTERPRISE CHAMOIS WORKS

DRUEDING BROS., PROPRIETORS



MANUFACTURERS OF

CHAMOIS SKINS AND CHAMOIS NOVELTIES

427-29-31-33 Master St., Phila., Pa.

SEND FOR ILLUSTRATED CATALOGUE

-ANOTHER FULL LINE-

-FULL OF SATISFACTION-

To "get in line" with the most successful soda-water sellers, serve only the finest flavors at your fountain. The H. B. & W. "Fruit Ripes" and "Koko," etc., served right, will insure full lines of satisfied customers.

"FRUIT RIPES"—Concentrated pure fruit syrups made strictly on honor from sound, ripe, juicy fruits and pure cane sugar.

"KOKO"—Pure, strong, finely flavored, powdered chocolate with the cocoa butter pressed out; the only chocolate made expressly for soda water. Does not grease the glasses or leave a furry taste in the mouth.

THE "FRUIT RIPES"

Apricot Ripe	Claret	Nectar	Raspberry Ripe
"Auto"	Coffee	ORANGE RIPE	Raspberry Vinegar
Banana Ripe	Fruit Phosphate	ORANGEADE	Red Currant Ripe
Blackberry Ripe	Ginger	Orgeat	RED MESSINA ORANGE
Black Raspberry Ripe	Ginger Ale	Peach Ripe	Root Beer
Blood Orange Ripe	Imperial Sicily Lemon	Pear Ripe	Sarsaparilla
Calisaya	"L. A. W."	Pineapple Ripe	Sherbet
Celery and Orange	Lemon Ripe	"Ping Pong Punch"	Strawberry Ripe
Champagne	Lime Ripe	Plum Ripe	Vanilla
CHERRY RIPE	Mint	Quince Ripe	Wild Cherry

In One-Gallon Jugs, $2.00 Per Gallon

"KOKO"

In screw-cap canisters: 1-lb. can, 50c.; 5-lb. can, $2.25; 10-lb. can, $4.25; 25-lb. can, $10.00

HANCE BROTHERS & WHITE

Head Office and Works, Philadelphia

Branch Offices New York 30-32 Platt Street; Chicago 195 East Randolph Street; Pittsburg 624 Smithfield Street

Pharmaceutical Chemists

New Pharmaceutical Products

We desire to call your attention to two new pharmaceutical products for physicians' use, which we are placing on the market and sampling to the medical profession. We would suggest that you include these articles in your next order so that you may be able to supply demands made upon you for them. We ask your co-operation in the introduction of these new preparations.

Eskay's Neuro Phosphates

This is a liquid preparation of a food-like form of phosphorus for defective cell nutrition with excessive phosphorus elimination, containing the Glycerophosphates of Strychnine, Sodium and Calcium.

Put up in full pint bottles at $12.00 per dozen

Eskay's Cascaroid

This is an active and palatable liquid preparation of both the bitter and bitterless principles of Cascara Sagrada with Nux Vomica and Belladonna, for the promotion of the normal activities of the intestinal tract.

Put up in full pint bottles at $15.00 per dozen

SMITH, KLINE & FRENCH COMPANY

429-435 ARCH STREET, - - - - PHILADELPHIA, PA.

HENRY K. WAMPOLE & CO.

Manufacturing Pharmacists

WAMPOLE'S

PULVEROUS PILLS (Dry Powder in Pill Form)
COMPRESSED AND MOULDED TABLETS
STANDARDIZED FLUID EXTRACTS
And a full line of PHARMACEUTICAL PREPARATIONS and SPECIALTIES under the buyer's label

OUR ENTIRE LABORATORY IS ALWAYS OPEN TO THE INSPECTION OF THOSE WHO MAY BE INTERESTED. IT WILL GIVE US PLEASURE TO SHOW OUR FRIENDS THROUGH IT, AND WE EXTEND A MOST CORDIAL INVITATION TO CALL.

HENRY K. WAMPOLE & CO.